



BellSouth Telecommunications, Inc.  
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Nashville, TN 37201-3300

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August 29, 2001

Guy M. Hicks  
General Counsel

615 214 6301  
Fax 615 214 7406

VIA HAND DELIVERY

David Waddell, Executive Secretary  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, TN 37238

Re: *Docket to Establish Generic Performance Measurements, Benchmarks  
and Enforcement Mechanisms for BellSouth Telecommunications, Inc.*  
Docket No. 01-00193

Dear Mr. Waddell:

Attached are fourteen copies of the organization charts requested by the Authority during the hearing last week. Brief job descriptions are also included. You will note that the organization chart for Jan H. Funderburg includes James H. Becker, who is shown as Assistant Vice President of Interconnection Operations. Mr. Becker actually heads a Network organization within the Interconnection Services organization. BellSouth has not included organizational charts for this Network organization because we believe it is beyond the scope of the Authority's request. However, BellSouth will provide this additional information if the Authority so requests.

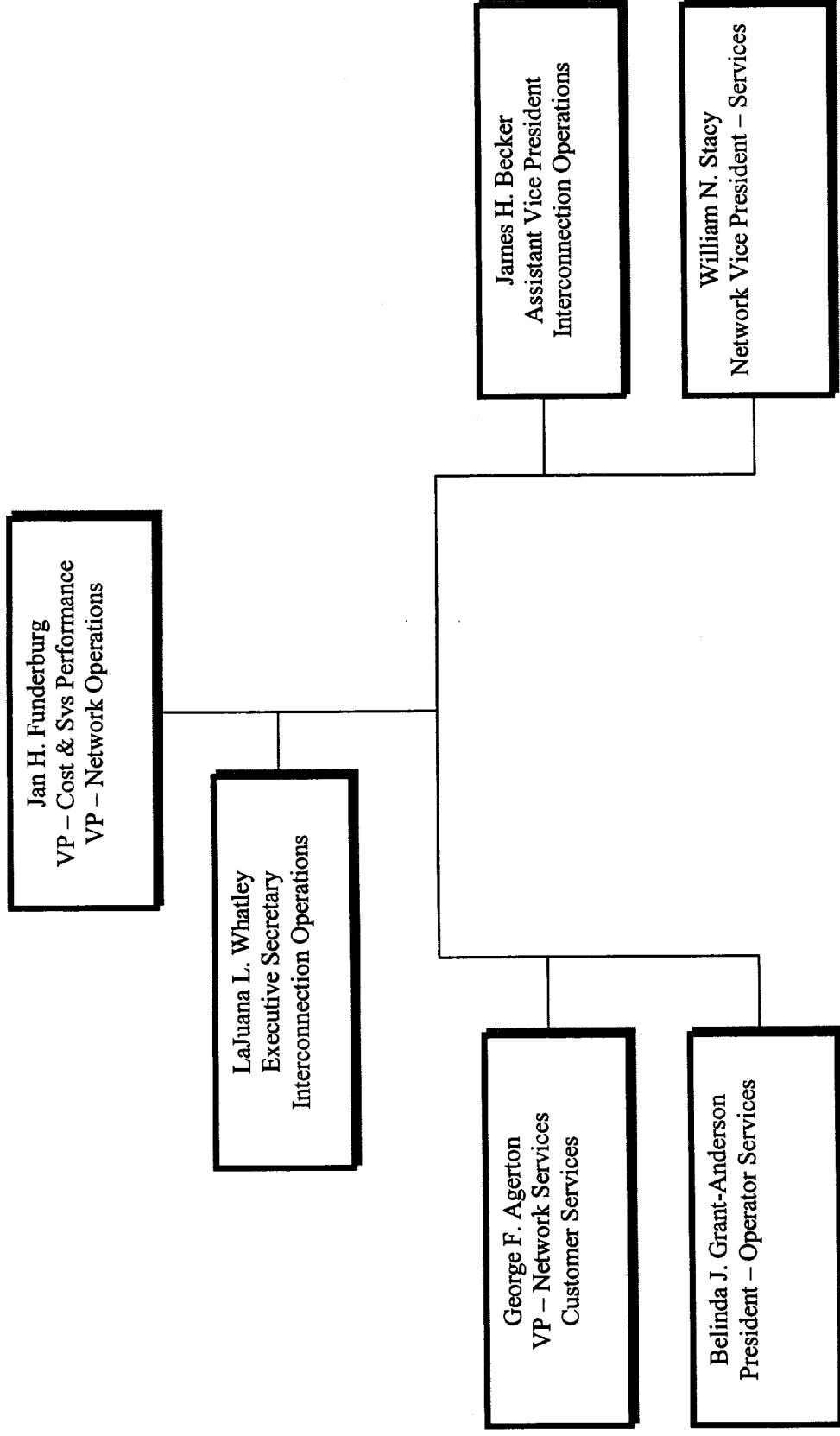
Copies of the enclosed are being provided to counsel of record.

Very truly yours,

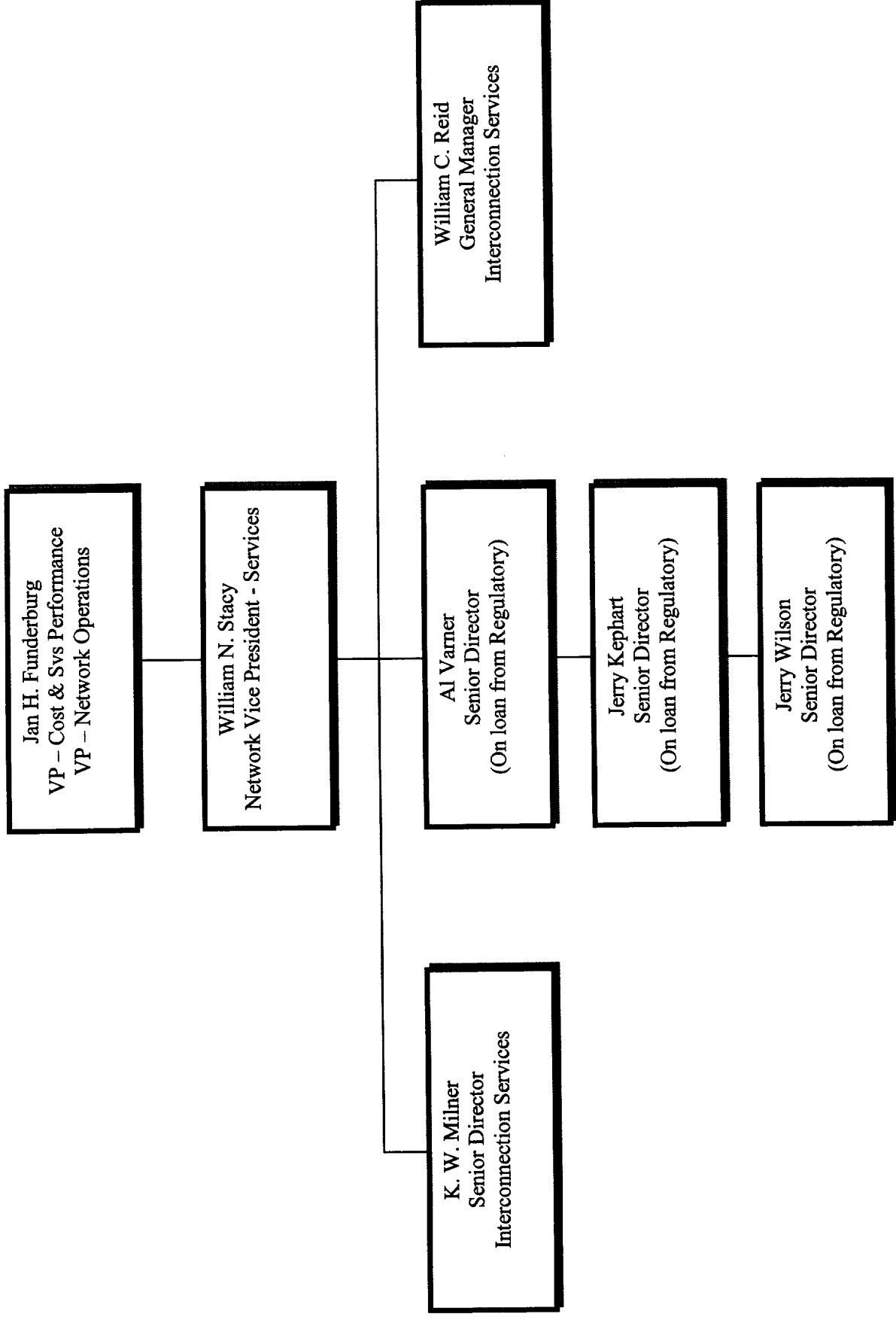
Guy M. Hicks

GMH:ch  
Enclosure

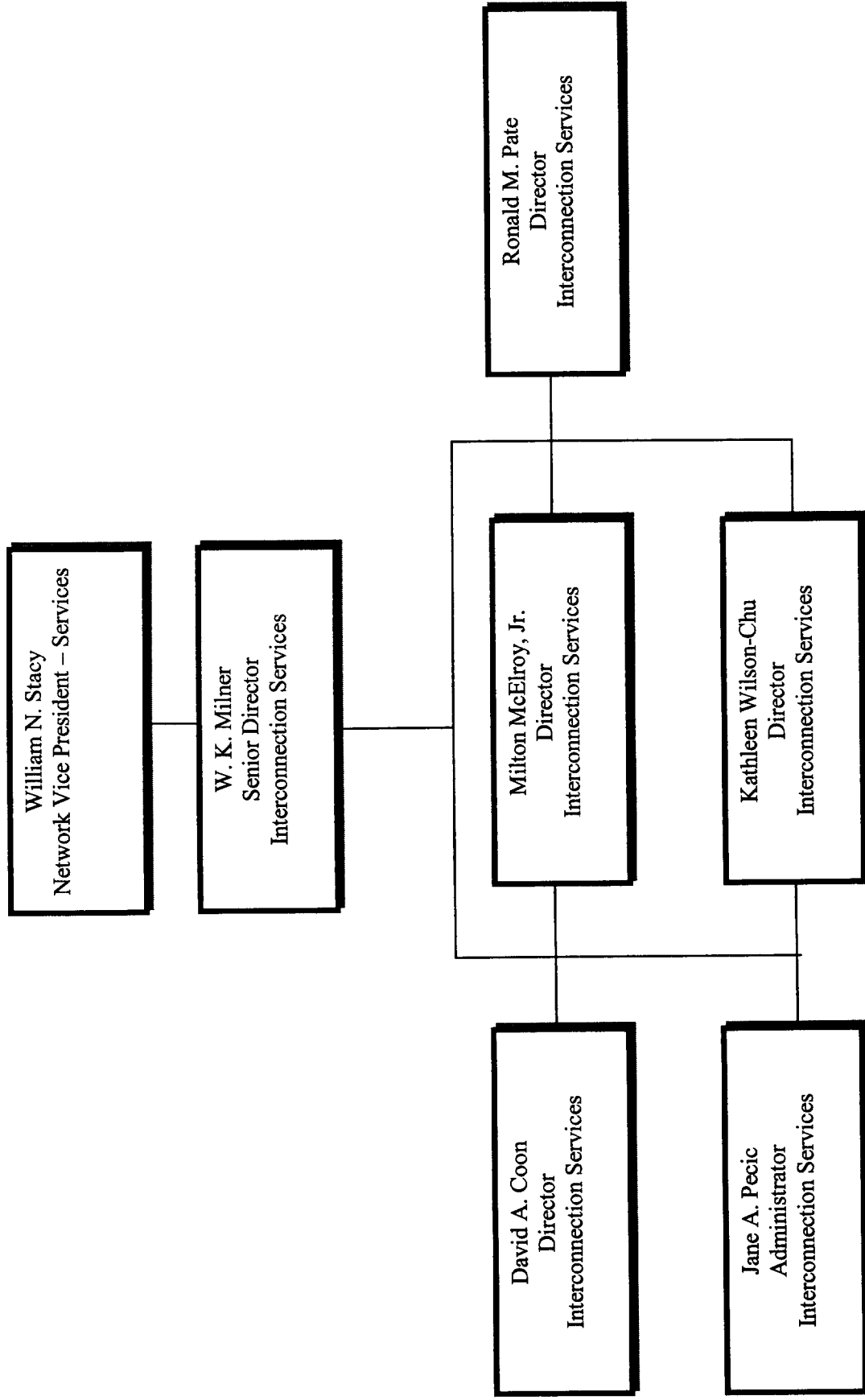
# Org Chart for Jan H. Funderburg



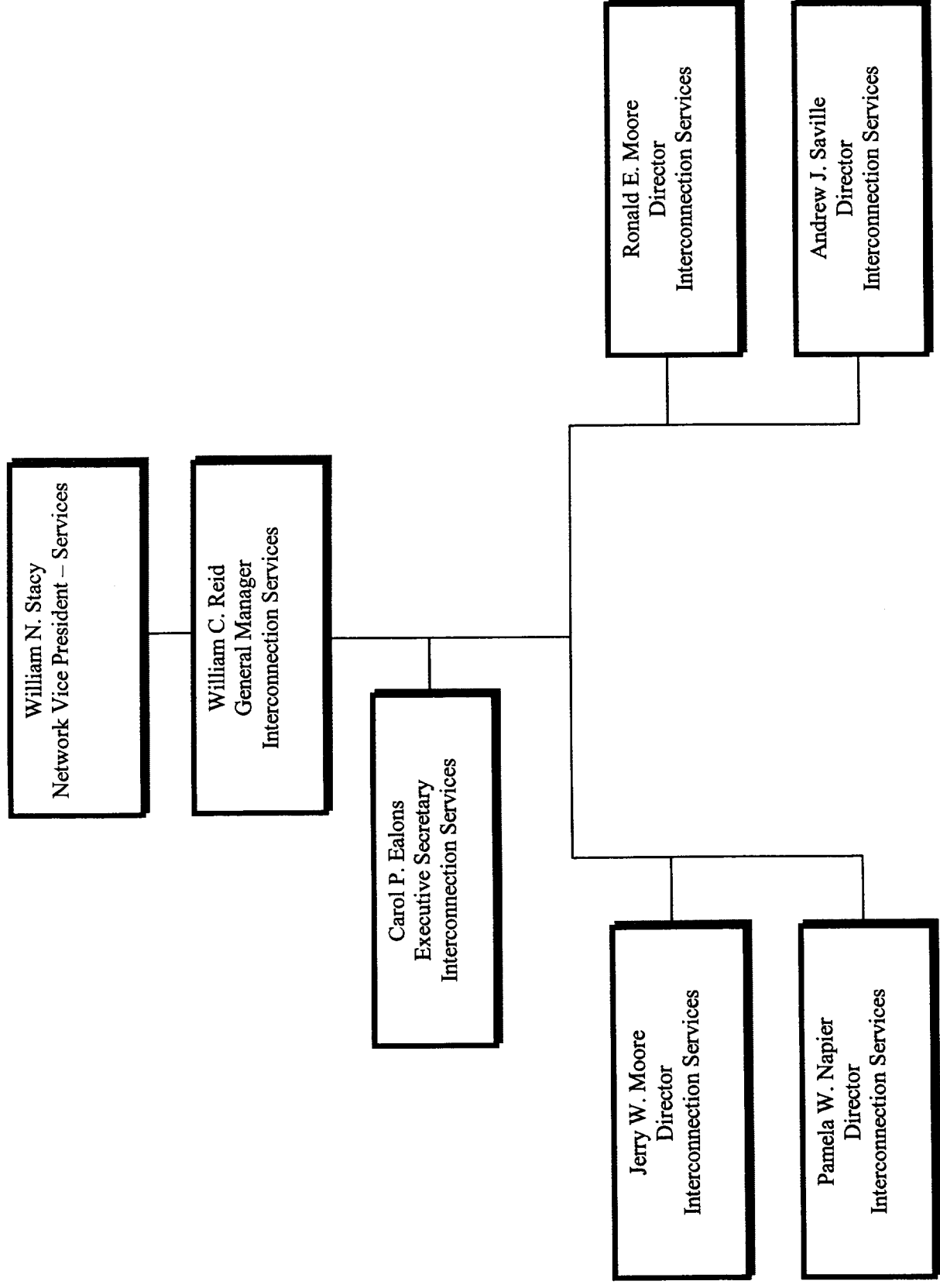
# Org Chart for William N. Stacy



# Org Chart for W. K. Milner

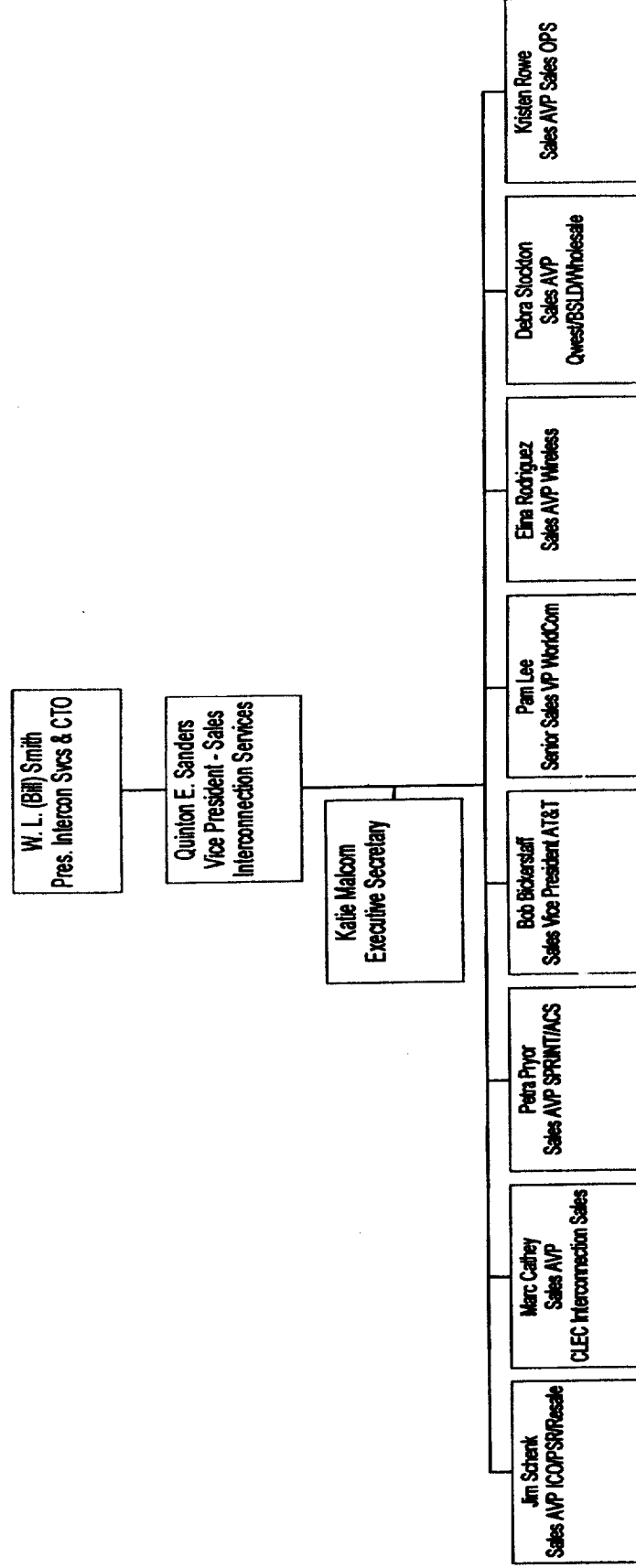


# Org Chart for William C. Reid



# Interconnection Services

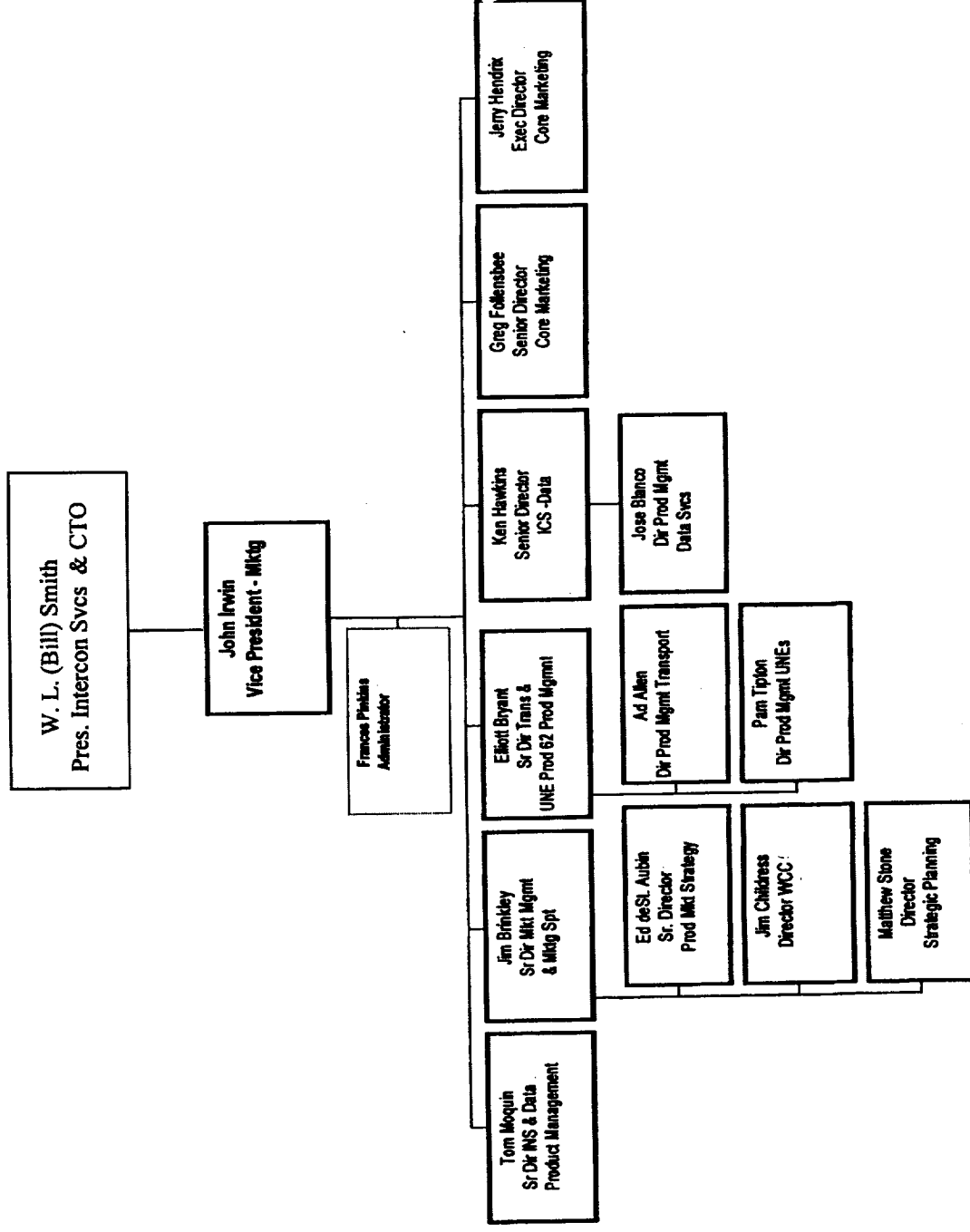
## Interconnection Services - Sales Organization



08/28/2001

# Interconnection Services

## Interconnection Services Marketing



08/28/2001

**William N. Stacy**  
Network Vice President – Services

**W. Keith Milner**

Senior Director

Responsible for checklist compliance including interconnection and unbundled network elements, Operations Support Systems (OSS), performance measurements and third party testing as part of BellSouth's achieving in-region long distance authority.

**Ronald Pate**

Director

Shared responsibility for checklist compliance for Operations Support Systems (OSS) as part of BellSouth's achieving in-region long distance authority.

**Kathy Wilson-Chu**

Director

Shared responsibility for checklist compliance for Operations Support Systems (OSS) as part of BellSouth's achieving in-region long distance authority.

**Dave Coon**

Director

Responsible for representing BellSouth in regulatory proceedings concerned with performance measurements and enforcement. Liaison between regulatory agencies and other BellSouth organizations who produce performance measurements and enforcement data.

**Milton McElroy**

Director

Responsible for checklist compliance activities related to third party testing as part of BellSouth's achieving in-region long distance authority.

**William Reid**

General Manager

Responsible for developing and producing performance measurements, performance analyses and self-enforcing performance remedy plans in compliance with state and federal requirements.

**Jerry W. Moore**

Director

Responsible for the processing and in some cases manual calculation of measurements that have not been moved to our mechanized PARIS



system, as well as interact with Accounting to ensure remedy payments are rendered accurately and on time.

**James Saville**

Director

Responsible for developing and producing performance measurements and for developing and producing self-enforcing performance remedies in compliance with state and federal requirements.

**Ronald Moore**

Director

Responsible for production of performance measurements and identification and correction of any reporting anomalies.

**Pamela Napier**

Director

Responsible for developing and producing analyses of BellSouth's performance for BellSouth's local interconnection customers and ensuring that BellSouth's performance measurements comply with state and federal requirements.

**Alphonso J. Varner**

Senior Director – Loaned from Regulatory

Shared responsibility for check list compliance issues at state regulatory commissions, particularly performance measures.

**Jerry Kephart**

Senior Director– Loaned from Regulatory

Shared responsibility for check list compliance issues at state regulatory commissions, particularly network issues.

**Jerry L. Wilson**

Senior Director– Loaned from Regulatory

Shared responsibility for check list compliance issues at state regulatory commissions, particularly with regard to OSS issues.

**Quinton E. Sanders**  
**Sales Vice President – Interconnection Services**

**Jim Schenk – Sales AVP**

Responsible for Sales and Account Management for payphone service providers, Independent Companies, as well as Independent Companies acting as CLECs, and CLEC Resale.

**Marc Cathey – Sales AVP, CLEC Interconnection Sales**

Responsible for Sales and Account Management for approximately 75 primarily facility-based Competitive Local Exchange Carriers in BellSouth's nine-state region.

**Petra Pryor – Sales AVP, Sprint/ ACS**

Responsible for Sales and Account Management for BellSouth's wholesale customers such as Sprint and ACS (Access Carrier Services) customers.

**Bob Bickerstaff – Sales VP**

Responsible for Sales and Account Management for BellSouth's wholesale customer, AT&T.

**Pam Lee – Sales VP**

Responsible for Sales and Account Management for BellSouth's wholesale customer, WorldCom.

**Elina Rodriguez – Sales AVP**

Responsible for Sales and Account Management for BellSouth's wireless customers.

**Debra Stockton – Sales AVP**

Responsible for Sales and Account management for interface with BellSouth Long Distance, Qwest, as well as responsible for the BellSouth wholesale information solutions group.

**Kristen Rowe – Sales AVP**

Responsible for oversight of sales compensation plan, customer events/conferences, sales (skills/technical) training and executive support.

**John Irwin**  
**Interconnection Services Marketing Vice President**

- Elliott Bryant - Senior Director  
Responsible for Product Management for Transport & UNE Services:
  - Ad Allen - Director  
Responsible for Product Management of Dedicated Transport Services
  - Pam Tipton - Director  
Responsible for Product Management for Unbundled Network Elements (includes collocation but excludes Operator Services/DA/listings)
- Ken Hawkins - Senior Director  
Responsible for Product Management for Data Switching Services
  - Jose Blanco - Director  
Responsible for Product Management for ATM, Frame Relay & Related Services
- Jim Brinkley - Senior Director - Market Management & Marketing Communications  
Responsible for overseeing and managing the key customer segments, advertising, event participation, ICS website, and customer notification process; designing and executing plans for customers' experience depending on service purchased; and overall strategy development for Interconnection Services.
  - Jim Childress – Director - Customer Care & Revenue Assurance  
Oversees customer experience definition and improvements and billing assurance
  - Matthew Stone – Director – Strategy & Planning  
Oversees ICS strategy development and business unit reviews
  - Ed de St Aubin – Director - Product Differentiation  
Oversees the process of defining the customer experience and product performance depending upon the service
- Tom Moquin - Senior Director  
Responsible for Product Management for Advanced Intelligent Network Services and Enhanced Solutions (excludes professional services, training, network management, etc.)

**John Irwin**  
**Interconnection Services Marketing Vice President**  
**(cont'd)**

- Jerry Hendrix - Executive Director  
Shares responsibility for Interconnection Negotiations with major CLECs and with CLECs on all key issues. Responsible for interconnection negotiations with Independent Company Companies
  - Leo Shoemaker – Director  
Responsible for Independent Company Settlements
- Greg Follensbee - Senior Director - Interconnection Negotiations  
Shares responsibility for CLEC Interconnection Negotiations

### CERTIFICATE OF SERVICE

I hereby certify that on August 29, 2001, a copy of the foregoing document was served on the following parties, via the method indicated:

- ☐ Hand
- ☒ Mail
- ☐ Facsimile
- ☐ Overnight

James Lamoureux, Esquire  
AT&T  
1200 Peachtree St., NE  
Atlanta, GA 30309

- ☐ Hand
- ☒ Mail
- ☐ Facsimile
- ☐ Overnight

Henry Walker, Esquire  
Boult, Cummings, et al.  
P. O. Box 198062  
Nashville, TN 37219-8062

- ☐ Hand
- ☒ Mail
- ☐ Facsimile
- ☐ Overnight

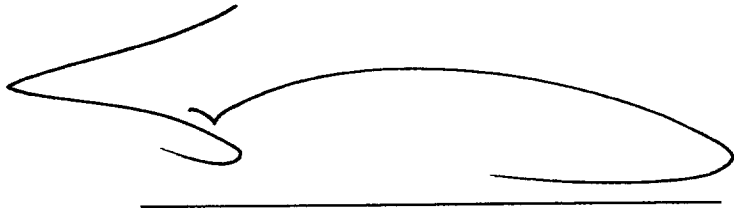
Jon E. Hastings, Esquire  
Boult, Cummings, et al.  
P. O. Box 198062  
Nashville, TN 37219-8062

- ☐ Hand
- ☒ Mail
- ☐ Facsimile
- ☐ Overnight

Charles B. Welch, Esquire  
Farris, Mathews, et al.  
618 Church St., #300  
Nashville, TN 37219

- ☐ Hand
- ☒ Mail
- ☐ Facsimile
- ☐ Overnight

Dana Shaffer, Esquire  
XO Communications, Inc.  
105 Malloy Street  
Nashville, TN 37201



A large, stylized handwritten signature in black ink, consisting of a long horizontal stroke with a large loop at the end and a smaller loop at the beginning.